

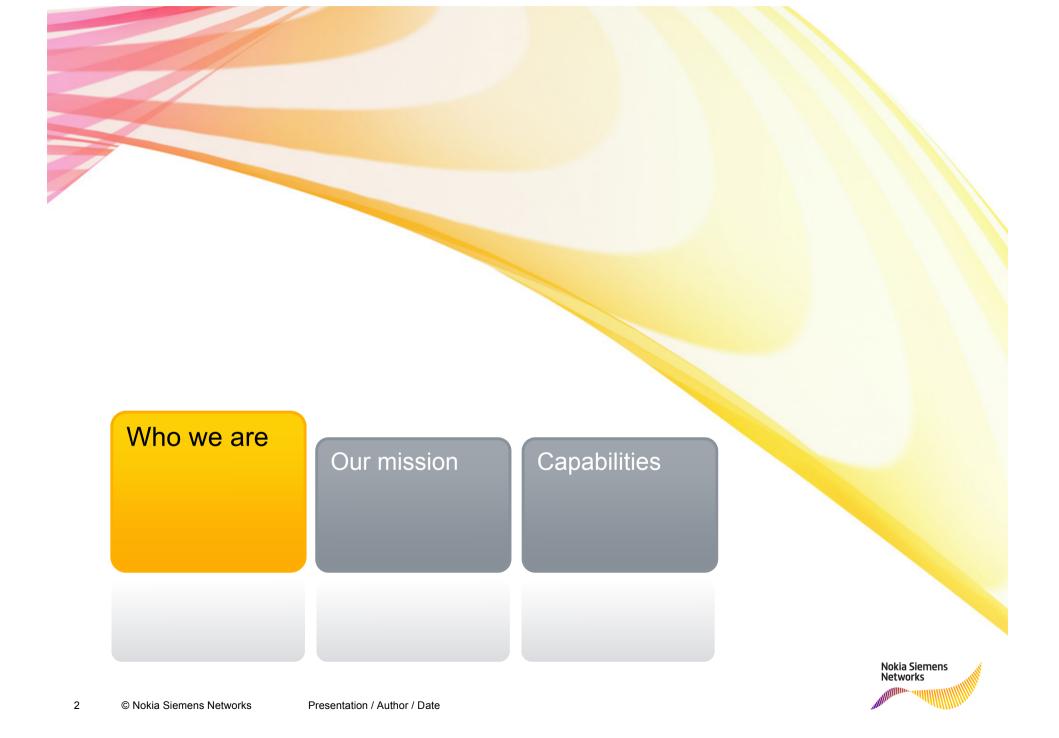


Communications solutions from Nokia Siemens Networks to enhance railway operations

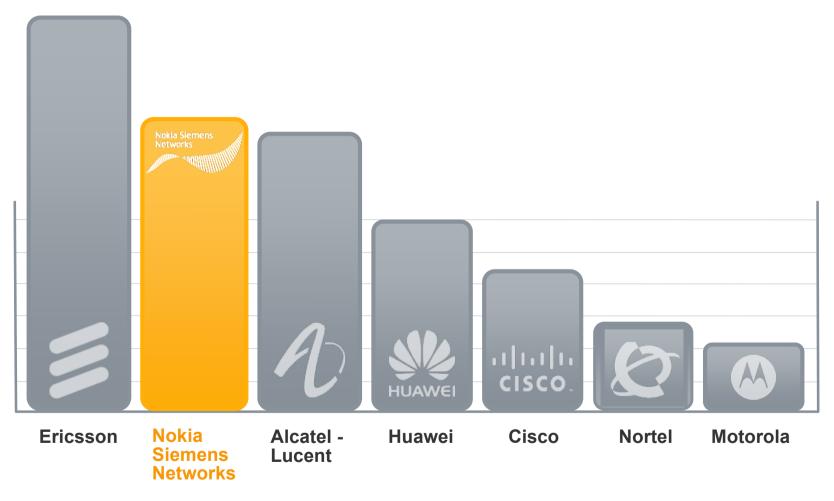
Michael Tremmel Key Account Manager CT Railways West Europe

25.11.2009

Presentation / Author



The world's second largest telecommunications supplier*

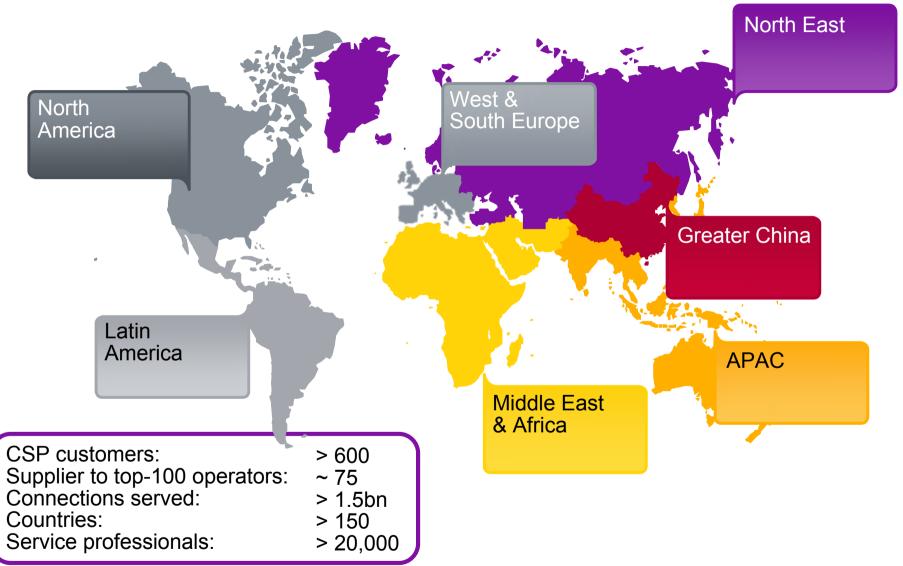


All companies with comparable carrier business revenues, Source: Nokia Siemens Networks estimates and company reports

*Based on 2008 carrier business revenues



Global presence and service capability

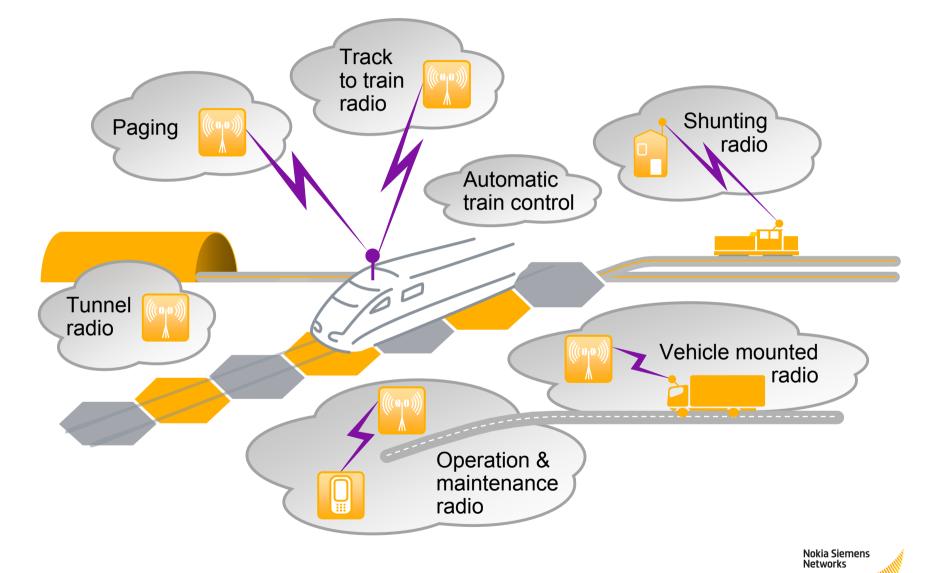


* Total Nokia Siemens Networks addressable market 2008 incl. services and competitive positioning Source: Nokia Siemens Networks



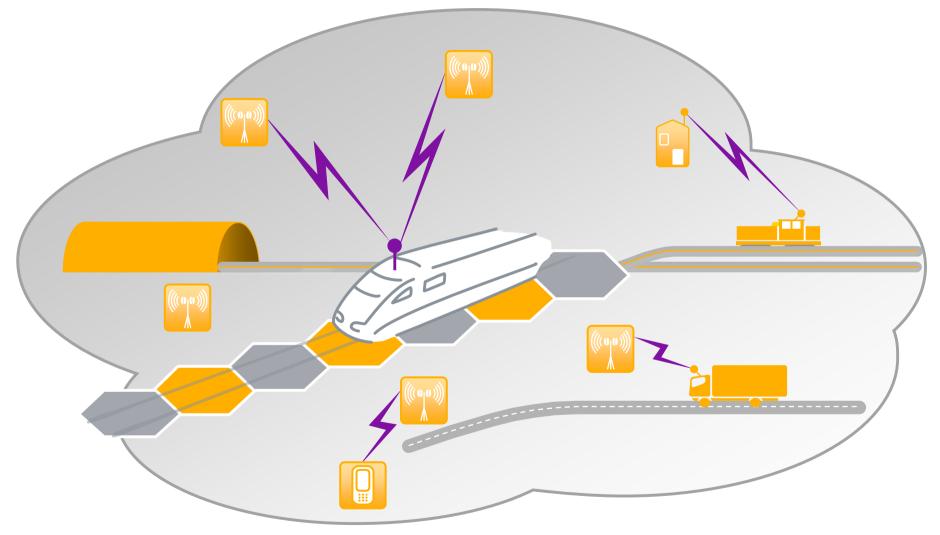


Old communication systems: Expensive to maintain, not interoperable



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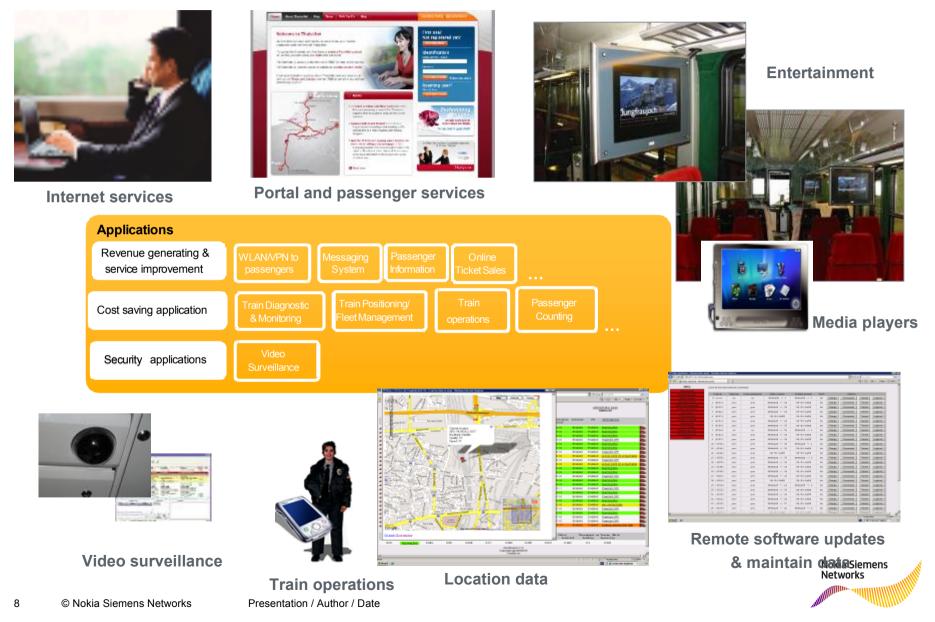
GSM-Railway: One integrated and standardized solution



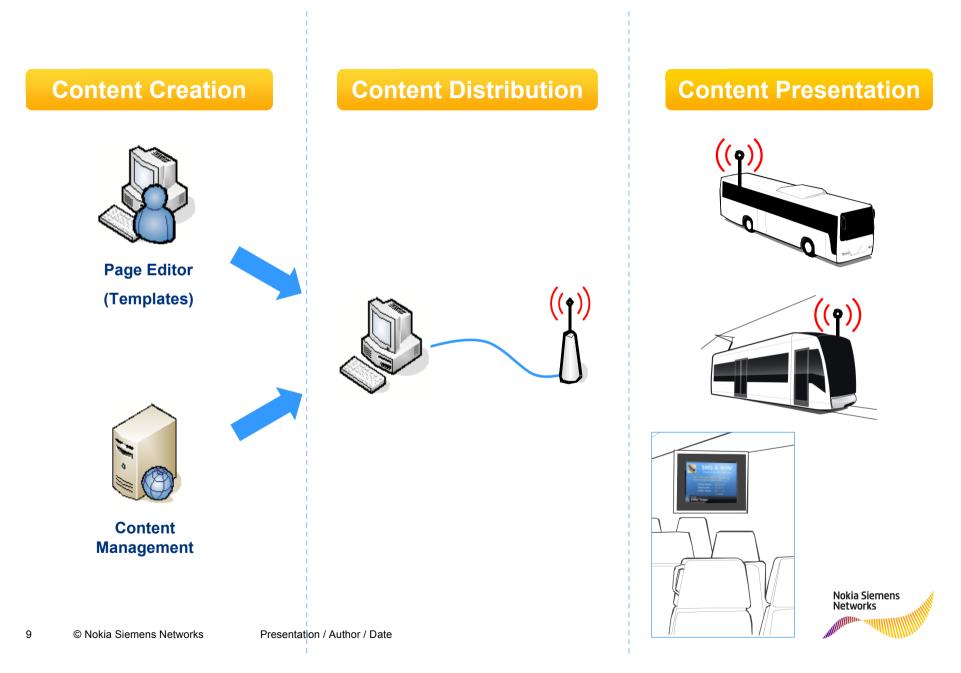


Applications

The ICT on Railways portfolio covers a full range of applications



Applications – Passenger Information



Applications – Passenger Information Solutions for all kind of public transport

Bus, light rail (tram & metro), rail (train)





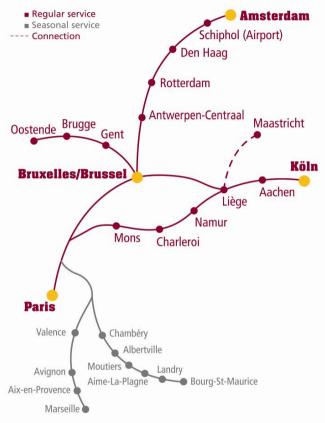


Applications – Internet on trains



Specific challenges:

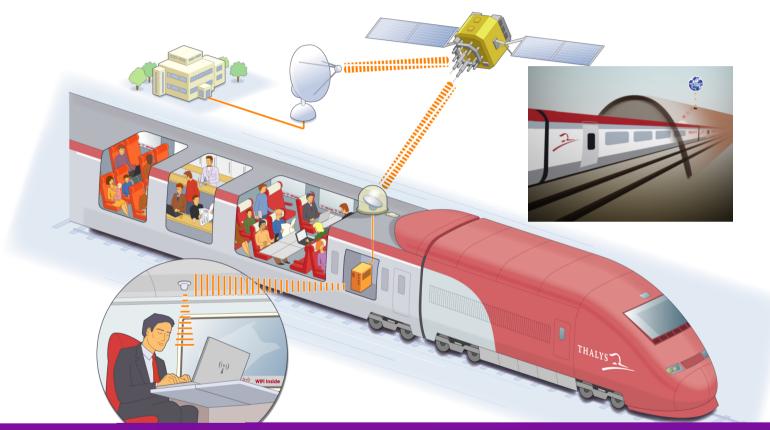
- High speed lines 320km/h => connectivity
- Content/marketing for 4 countries
- Regulations in 4 countries



"The **experience** of the consortium in the internet solution was a major asset for the project and Thalys international. The consortium offered the **best compromise between the technical solution and financial proposal**. " (Thalys)



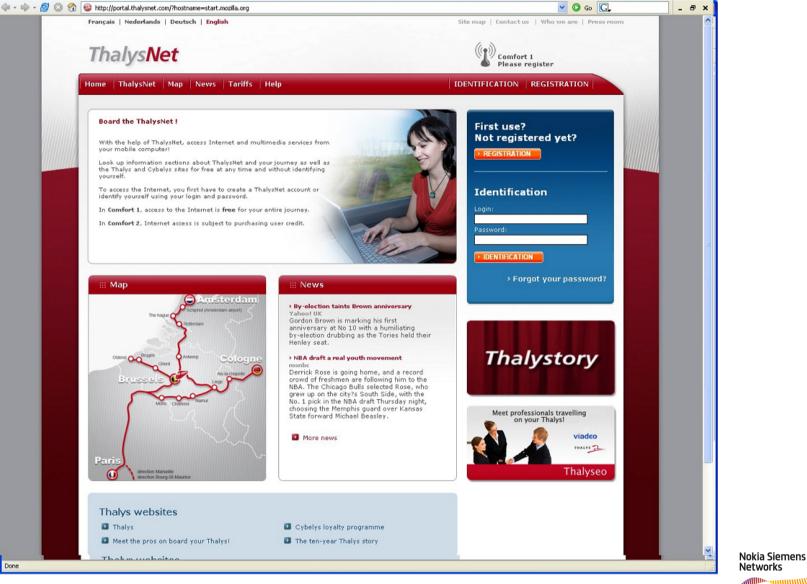
Applications – Internet on trains Continuous connectivity

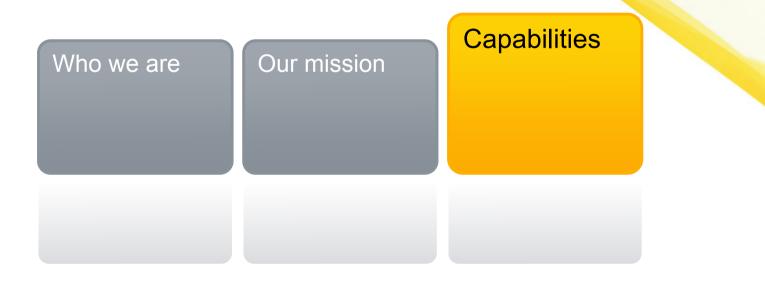


Seamless switching between satellite, UMTS with Wi-Fi technologies provides continuous Internet connectivity on board the Thalys trains traveling across borders at the speed of 300 km/h



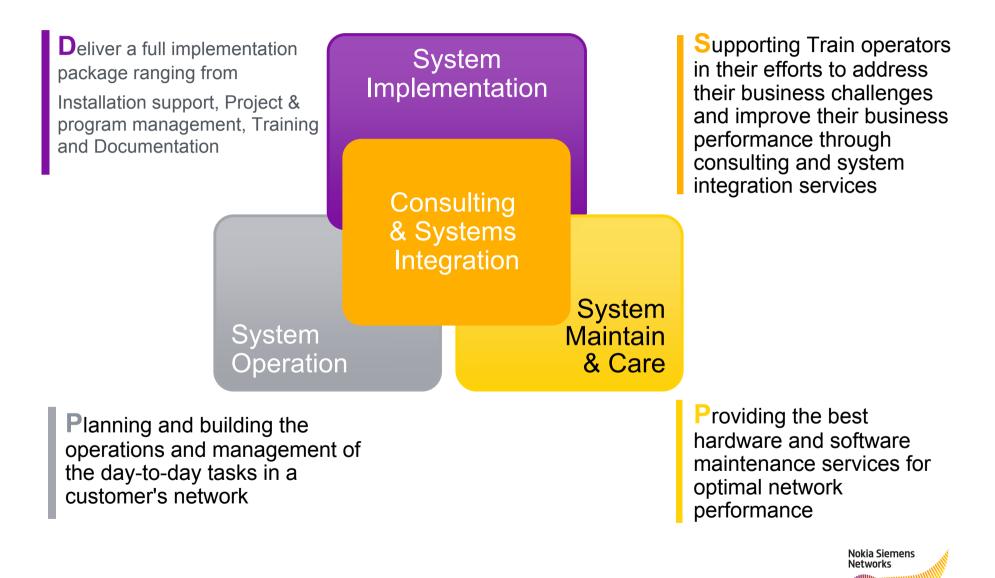
Applications – Internet on trains Thalys Portal







Integration and services



GSM-R and Solutions from Nokia Siemens Networks: The fast track to efficient railway communications



Number

Active participation in European and international railway standardization

Best-in-class products, R&D, and production facilities

Strong commitment to GSM-R and long-term business and environmental vision Experience obtained from 24 GSM-R projects, including turnkey and network operations

"One-stop-shopping" with e2e ability

Strategic cooperation with local partners for necessary services and products



Thank you!

Using 21st Century communications solutions to enhance railway operations – Available backhaul technologies today

	2G/EDGE	3G/UMTS HSDPA	WiFi	FLASH-OFDM @450/870MH z	Satellite
Bandwidth Packet delay type. values	30 … 160 Kb/s /ch Delays 600 … 2000 msec	300 1200 Kb/s Delays 160 msec	4 22 Mb/s Delays: 40 msec	1,5 … 4 Mb/s Delays: 40 msec	0.5 4 Mb/s Delays: 550 msec
Bandwidth Vs. speed	Degrades at higher speeds; network dependent (20 to 75 % @ 120Km/h)	Degrades at higher vehicle speed (>250 km/h) network dependent Not noticeable @ 120 Km/h	Mainly for stationary use Proprietary technology for fast handover	Seamless handover at high speed, thanks to built-in MOIP technology	Remains constant No noticeable Doppler effects below 500km/h
Coverage	Most countries completely covered by GPRS. EDGE is limited	Good in urban area's, limited in rural regions, but growing.	Only in railway stations	Only project specific (e.g. Germany T- mobile) Licenses required, 450 MHz not always free.	Country/region wide Affected by tunnels, rain, trees: LOS needed
Infra- structure	Agreements needed with network operators OPEX cost roaming	Agreements needed with network operators OPEX cost roaming	Large number of sites required, but cheap technology	Lower number of sites required due to large cells CAPEX & OPEX!	Several satcom operators offering 2 way IP services. Expensive techno.



GSM - R Services Capabilities



Due diligence Support

Competence Development Services

Integration & Validation

Capacity Planning

Network Design

Network Build / Turnkey Solution

Multi vendor Care

Network Maintenance

Spare Part Management

New Service F Creation Solution

Hosting

Consulting &

Technology Watching

Managed Services Solution

Optimization

Networks and Services

Parameterization support

Application Products

and Services Integration

Experts Support

IT Solutions

Security

Operations Support

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Soc Classification level 20 © Nokia Siemens Networks

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